

RESPONSE TO THE QUEIRES FOR - “EOI (Expression of Interest) FOR Empanelment of Agencies for Design, Development/Customization in Desktop GIS Software”

Sl. No.	EOI Document Reference	Content of EOI requiring Clarification	Query	MAP_IT Remarks
1.			Request for Exemption in EMD	Exemption in EMD can be given subject to submission of valid certificates
2.		Existing Clause: 3. The Agency must have successfully executed at least three projects of a minimum value of Rs. 1 lac each entailing customization of Desktop GIS software in the last three years from the date of EOI submission. Documentary proofs (in form work orders/completion certificates) to this effect would have to be submitted as part of proposal.	Instead of Desktop GIS, if you can make it Desktop/Web GIS then we can definitely qualify in this EOI.	No Change
3.			There are many organizations who works on Desktop GIS but mainly on ArcGIS or ESRI Platform. These are proprietary platforms and it works on license fees basis. There should be a clause mentioning requirement of Open Source GIS and not the licensed GIS like ESRI, Arc etc. It will allow you to customize to any extent without bothering of license fees and for unlimited users.	No Change
4.	Page 6 Section 1: Introduction Point 3: Scope of Work	General Clarification on Project scope.	The scope of work given in Page 6, 7 and 8, Section 2 of the RFP mentions the nature of work very broadly. And are usually the sub scopes for any GIS Application Development Work. We understand the projects will be related to E – Governance initiatives and schemes launched in the state, but as there are numerous such schemes starting from Digitization of Land Records to Property Survey or Strengthening of ICT infrastructure for Smart Cities Mission, we request you to	Agencies are expected to do their own due diligence in this regards

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			kindly highlight such schemes or Programs. This will help the Service Providers to get a better understanding of the projects, for which the empanelment is carried out.	
5.	Page 6 Section 1: Introduction Point 2: Background	MAP_IT is promoting various IT/e-governance projects across the state of Madhya Pradesh. Implementation of MPSSDI (Madhya Pradesh State Spatial Data Infrastructure) is one of the major goals of the State's IT Center. Along with provisioning of GIS data there is a continuous need for development of GIS based Decision Support System (DSS) for various departments across the State.	Request you to elaborate the existing condition of State Spatial Data Infrastructure. Is the data and metadata needed to be incorporated in the envisaged GIS Systems ready? Does that state has the necessary hosting environment for Supporting a Desktop GIS Software with large size data? Request you to kindly provide some clarity on the above points.	Agencies are expected to do their own due diligence in this regards
6.	Page 9 Section 4: Eligibility/ Qualifying Criteria Point 2	The Agency should have minimum average annual turnover of Rs. 20 lacs in any of the 3 consecutive years (FY 12-13, 13-14, 14-15 or 15-16). As documentary proof, Audited Balance Sheet & Profit & Loss A/c is to be submitted.	The Financial Information reflects an Organization's Strength and Capability and also the Nature & Quantum of work undertaken for the previous projects. We feel that the present average annual turnover of Rs. 20 lacs , as asked in the RFP is at a very lower side, especially keeping in mind the nature and importance of work, we suggest the clause should be altered as:	No Change
7.	Page 9 Section 4: Technical Evaluation Point 1	Projects of a minimum value of Rs. 1 lac each entailing customization of Desktop GIS software in the last three years from the date of EOI submission - as per the Eligibility Criteria No. 3. 3 - 5 Projects - 10 6 - 10 Projects - 20 >10 Projects - 30	The clause suggest for a minimum project value of Rs 1 Lac. Projects of such low value have a very short time period and hence more of those can be completed in a short period of time. However, competent organizations provide services for projects of large value (> 50 Lacs) and hence Large Timelines, finish Lesser Number of total projects in a particular time period, let's say for three years for this case. Logically, the given clause (having a very low value and high number of projects completed) does no bring out the competence of an organization for providing services very clearly and might bad many potential bidders from qualifying through the Empanelment Process .Hence we request you to modify the clause as:	Refer Corrigendum - 1

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			<p>Projects of a minimum value of Rs. 40 Lakh each entailing customization of Desktop GIS software in the last three years from the date of EOI submission - as per the Eligibility Criteria No. 3. Till 3 Projects - 15 >3 Projects – 30</p> <p>Or</p> <p>Continuing with the same reasons, we request for the clause to be modified as: Projects of a minimum value of Rs. 10 lac each entailing customization of Desktop GIS software in the last Ten Years (10) from the date of EOI submission - as per the Eligibility Criteria No. 3. 3 - 5 Projects - 10 6 - 10 Projects - 20 >10 Projects - 30</p>	
8.	Page 9 Section 4: Technical Evaluation Point 2	Availability of Human Resources and Number of Teams Required.	<p>As per standard industry practice, a specific number of teams are only asked for in case of projects like Property/ Land Survey/ Asset survey and Mapping or any other project for which “Multiple On field Team” consisting of a specific number of staff are needed to be deployed. Application Development Projects can be done from a centralized place/ State Data Center or and the Service providers Office itself. Hence we request you to kindly modify the clause as: The Bidder should have a Minimum of 15 personnel having and IT/Computer Science/Geo Spatial Background with past experience in Desktop based GIS projects. The Bidder must identify the Project Manager and GIS Tester</p>	No Change

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			in the list of Proposed Personnel.	
9.	Page 14 Section 16: Disqualification Point 6	Agency fails to enter into a contract within 15 days of the date of issuing the notice for empanelment or within such extended period, as may be specified by MAP_IT.	Once the Letter of Acceptance is awarded, the contract signing and finalization has to be proceeded by Legal and Financial Review by internal team. Hence we request you to extend the contract signing time by 30 days , after receipt of Letter of Acceptance.	No Change
10.	Page 16 Section 24: Termination for Convenience	MAP_IT, by written notice of 15 days sent to the Successful Agency may terminate the Contract, in whole or in part, at any time for its convenience. The notice of termination shall specify that termination is for MAP_IT's convenience, the extent to which performance of the Successful Agency under the Contract is terminated, and the date upon which such termination becomes effective. However any undisputed payment to the invoices of the task accomplished by successful Agency would be paid by MAP IT.	As per standard industry practice, we request MAP_IT to remove this clause. In case the department decides to terminate the contract due to poor performance or Insolvency or any other reason, MAP_IT shall give a notice to the service provider and take the final decision with mutual consent.	No Change
11.	Page 20 Section 27: Availability of Human Resource Point : Pay Slip and ESIC/PF Details	Attach relevant documents depicting payment towards the PF/ESIC.	The required Salary related documents are confidential in nature and it is against every company's policy to be disclosed. We request you to kindly accept the following documents as an evidence for availability of employees. 1. Letter from HR Department/ Authorized Personnel certifying the availability of employees. 2. Copy of latest EPF List showing the names of proposed employees on the payroll.	Refer Corrigendum - 1
12.	Pg. 6 Section 3.1	As per the need Empaneled Agencies should do the necessary development to enhance or customize the existing tools and functionalities available in the respective Desktop GIS software.	We request you to kindly specify existing GIS Desktop Softwares available with department across the state	Refer Section 3.2 of EOI document Examples like Q-GIS, ELVIS, GRASS etc.

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13.	Pg. 6 Section 3.1	As per the need Empaneled Agencies should do the necessary development to enhance or customize the existing tools and functionalities available in the respective Desktop GIS software.	Kindly specify which desktop softwares and tools required to be designed/developed/customized/enhanced for users	Refer Section 3.2 of EOI document Examples like Q-GIS, ELVIS, GRASS etc.
14.	Pg. 6 Section 3.1	Custom Software Development	Kindly provide the information on the specific programming languages to be used for the respective softwares.	Refer Section 3.2 of EOI document
15.	Pg. 6 Section 3.1	Custom software Development - "Besides, as per the need Empaneled Agencies should do the necessary development to enhance or customize the existing tools and functionalities available in the respective Desktop GIS software"	Kindly Provide more information on existing tools and there functionalities.	As per the standard tools available in the software like Q-GIS, ELVIS, GRASS etc.
16.	Pg. 6 Section 3.1	Custom software Development - "Besides, as per the need Empaneled Agencies should do the necessary development to enhance or customize the existing tools and functionalities available in the respective Desktop GIS software"	Please explain on which platform these existing tools are developed	As per the standard platform available in the software like Q-GIS, ELVIS, GRASS etc.
17.	Pg. 7 Section 3.1.4	Build new provisions for making a connection to different types of database (spatial as well as non-spatial database).	Kindly explain, database connection type and existing databases available with the department	It can be any RDBMS

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18.	Pg. 7 Section 3.1.4	Provisions for integration/joining of MIS Data with Geo-spatial Data.	Please elaborate on the types of the databases to be integrated with Geo Spatial Data.	It can be any RDBMS/ Enterprise/ MIS Database
19.	Pg. 7 Section 3.1.4	Provisions for integration/joining of MIS Data with Geo-spatial Data.	Please elaborate MIS data, underlying databases and there respective departments	It can be any RDBMS/ Enterprise/ MIS Database also Synchronisation with Database on Server is expected
20.	Pg. 9 Section 4	ELIGIBILITY / QUALIFYING CRITERIA - "The Agency should have minimum 5 employees comprising of the role of Project Manager, Business Analyst, GIS developers & GIS Tester hired on its payrolls. The documentary proof (latest Pay slip supported by PF/ESIC challans or similar legal documents) to this effect would have to be submitted as part of proposal	Please consider of submitting the latest Pay slip of the employees ,we will also submit available PF/ESIC challans for the employees .Kindly Confirm	Refer Corrigendum - 1

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21.	Pg. 9 Section 5	<p>TECHNICAL EVALUATION - Projects of a minimum value of Rs. 1 lac each entailing customization of Desktop GIS software in the last three years from the date of EOI submission - as per the Eligibility Criteria No. 3.</p> <p>3 - 5 Projects 6 - 10 Projects >10 Projects</p>	<p>We request to consider the bidder based on the project value\cost instead of number of project.Kindly Confirm</p>	Refer Corrigendum - 1
22.			Request for Consortium options	Consortium is not applicable

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